To: Potential Offerors under Subject Solicitation/December 18, 2003

From: ATTN: Natural Gas Division, DESC-AEP

Defense Energy Support Center 8725 John Kingman Road, Suite 4950

Ft. Belvoir, VA 22060-6222

Subject: Request for Proposal to (RFP) SP0600-02-R-0085-0116

- Subject RFP is hereby issued to solicit requirements in accordance with the provisions of the Basic Ordering Agreements issued under SP0600-02-R-0085. The **delivery period** is January 1, 2004 through January 31, 2004. These line items are unrestricted. Request that offerors submit their offered prices on the attached pricing sheet (Attachment 1).
- 2. The closing date set for receipt of offers is **December 23, 2003, 11:00 a.m. local time, Fort Belvoir, VA.** Contract will be awarded no later than Tuesday, December 23, 2003, 1:00 p.m. local time, Fort Belvoir, VA, to the responsible/responsive offeror whose offer represents the best value to the Government.
- 3. **Facsimile offers** will be accepted in response to this solicitation. The offeror may send its facsimile offer to the attention of the **Bid Custodian at (703) 767-8506.** Offer submissions may also be sent to the following address:

Attn: Bid Custodian DESC-CPC, Room 3815 Defense Energy Supply Center 8725 John J Kingman Rd, Suite 4950 Fort Belvoir, VA 22060-6222

- 4. In accordance with FAR 15.306, the Government intends to evaluate proposals and award a contract without discussions with offerors. Therefore, each initial offer should contain the offeror's best terms from a price and technical standpoint. The Government reserves the right to conduct discussions if determined necessary by the Contracting Officer. The Government reserves the right to award any combination of line items and/or subline items identified in this solicitation. Additionally, the Government reserves the right to make no awards under this solicitation. Award will be made to the offeror representing the best overall value to the Government for the line items and/or subline items under consideration.
- 5. Pricing Strategy.

Please note that the format for offering prices under Line Items 1002A, 1002B, 1002C, and 1014 (Attachment 1) will remain unchanged whereby offerors are requested to submit an all inclusive unit price.

- 6. Any questions regarding this solicitation may be addressed to Linda Burlingame at (703) 767-8542.
- 7. In accordance with Clause B1.06, supplies to be furnished are as follows:

APPLICABLE NOTES:

- **Note 1.** As used throughout this solicitation, **Dth** means dekatherm; **USD** means U.S. Dollars; **LI** means Limited Interruptible delivery; **IT** means Interruptible; **F** means Firm delivery; **MDQ** means Maximum Daily Quantity.
- **Note 2.** The offered firm fixed price must include all supply and transportation costs for delivery to the citygate.
- Note 3. Offerors are required to hold their prices until 12:00 pm, (local time, Fort Belvoir, VA) on closing day.
- Note 4 Offerors are encouraged to review the Offeror Pricing Sheet, Attachment 1, and provide a pricing strategy for <u>ALL</u> line items and/or Sub-line items, where applicable.

SUPPLIES TO BE FURNISHED

The following Direct Supply Natural Gas Supplies are to be delivered to Citygate Virginia Natural Gas during the period January 1, 2004 – January 31, 2004. All items behind Citygate Virginia Natural Gas will be tied together for purposes of evaluation. After receipt and evaluation of offers, the lowest responsible offer price will be compared to the cost of fuel oil; the VNG Schedule 9 Tariff Rate; and the VNG Term Gas rate, if applicable. The Government reserves the right to make an award for a quantity less than the quantity offered, at the unit prices offered, unless the offeror specifies otherwise in the proposal.

| Item # | Delivery to: | Est Qty (Dth) | LI or F | Supply Mgmt (Y or N?) |
|--------|-------------------------------|---------------|---------|--------------------------|
| 1002A | Citygate Virginia Natural Gas | 65,500 | LI | Y |
| 1002B | Citygate Virginia Natural Gas | 32,100 | LI | N |
| 1002C | Citygate Virginia Natural Gas | 6,500 | LI | Υ |
| | CitygateTotals: | 104,100 | | |

Line Item 1002A

| Sub-line Number | Delivery to: | Est Qty (Dth) | No. Curtailment days |
|-----------------|------------------------|---------------|----------------------|
| 10020101 | Bldg. P-1 | 0 | 6 |
| 10020102 | Bldg Z-312 | 0 | 6 |
| 10020103 | Lafayette River (LRBC) | 3,000 | 6 |
| 10020104 | NAS Oceana | 45,000 | 6 |
| 10020105 | DamNeck | 17,500 | 6 |
| | 1002A GRAND TOTAL | 65,500 | |

Line Item 1002B:

| Sub-line Number | Delivery to: | Est Qty (Dth) | No. Curtailment days |
|-----------------|-----------------|---------------|----------------------|
| 100202 | Fort Eustis, VA | 32,100 | 6 |
| | 1002B Totals | 32,100 | |

Line Item 1002C:

| Sub-line Number | Delivery to: | Est Qty (Dth) | No. Curtailment days |
|-----------------|----------------|---------------|----------------------|
| 100203 | Camp Peary, VA | 6,500 | 6 |
| | 1002C Totals | 6,500 | |

SUPPLIES TO BE FURNISHED

The following Direct Supply Natural Gas Supplies are to be delivered to Citygate Columbia Gas of Virginia during the period January 1, 2004 – January 31, 2004.

Line Item 1014

| Item # / Sub-line # | Delivery to: | Est Qty (Dth) | LI | Supply Mgmt (Y or N?) | No. Curtailment Days |
|------------------------|--|---------------|----|--------------------------|----------------------------|
| 1014 101401 | Citygate Columbia Gas of VA Portsmouth Naval Hospital, VA (CERP Plant) | 37,000 | LI | Y | 9 |

PRICING SHEET SP0600-02-R-0085-0116

| Offeror Name: Address: | | — — | |
|---------------------------|---|---|---------------------|
| Facsimile offers | will be accepted for Line Items 1002A, 10 | 002B, 1002C, 1014 and 3003 listed below | in response to this |

The closing date set for receipt of offers is as noted on page 1 of this solicitation, unless otherwise amended.

solicitation. The offeror may send its facsimile offer to the attention of the Bid Custodian at (703) 767-8506.

| Item # | Delivery to: | Suppl y Mgmt (Y or N?) | LI or F | Est January 04 Qty (Dth) | Total Unit Price Per Dth | Estimated Total Amount |
|--------|--|------------------------------------|---------------|--------------------------------|---|---------------------------|
| 1002A | Citygate Virginia Natural Gas | Y | LI | | Offer must be submitted for each sub-line item or group of sub-line items below | |
| | 10020101- Bldg P-1 | Υ | LI | 0 | \$ | \$ |
| | 10020102 – USN Bldg Z-312, VA 10020103 – Lafayette River (LRBC) | Υ | | 0 3,000 | \$ | \$ |
| | 10020104 – USN NAS Oceana VA | | | 45,000 | \$ | \$ |
| | 10020105 – Dam Neck | | | 17,500 | \$ | \$ |
| 1002B | Citygate Virginia Natural Gas | N | LI | 32,100 | \$ | \$ |
| 1002C | Citygate Virginia Natural Gas | Y | LI | 6,500 | \$ | \$ |
| 1014 | Citygate Columbia Gas of Virginia | Y | LI | 37,000 | \$ | \$ |
| 3003 | Citygate Illinois Power Co. | Y | LI | 0 | \$ | \$ |

| Offeror Signature: Date: | (Attachment | 11 |
|--------------------------|--------------|----|
| Offeror Signature. | (Attacriment | ı, |